



IRF Workshop
GLOBAL

Public Private Partnerships in the Road Sector

Expert training by professionals, for professionals

**Bali, Indonesia
March 20-21, 2017**



ABOUT THE IRF

The International Road Federation is a non-governmental, not-for-profit membership organization founded in Washington, DC in 1948 with the mission to encourage and promote development and maintenance of better, safer and more sustainable roads and road networks around the world.

The IRF has a major role to play in all aspects of road policy and development worldwide:

- For governments and financial institutions, the IRF provides a wide base of expertise for planning road development strategy and policy.
- For the private sector, the IRF is a business network, a link to multilateral institutions, such as United Nation agencies and the World Bank, and a platform to access government officials and decision makers.
- For the community of road professionals, including national road associations, engineering societies, advocacy groups, and institutes of higher learning, the IRF provides an invaluable information and knowledge platform.

THE ROAD INDUSTRY'S MOST TRUSTED BRAND IN CONTINUING EDUCATION

For more than 50 years, an essential part of the IRF's mission has been the organization and delivery of training courses that provide continuing professional development for individuals and contribute to the dissemination of knowledge and expertise throughout the world.

As a strong believer in continuing education, the IRF provides members, as well as road professionals worldwide with educational opportunities that are recognized by engineering and transportation societies worldwide. The IRF's Global Training Curriculum provides technical expertise in classroom and practical settings where attendees can learn from and have direct access to seasoned professionals. Each course not only provides the most relevant, up-to-date information and best practices and solutions, but is also designed to assist attendees in learning to correctly apply the knowledge gained.

IRF Executive Seminars are specifically developed to meet the needs of today's highway managers. Whether you are a representative of a highway agency, a member of a financing institution, consultant or contractor, IRF seminars will give you the necessary tools to make improvements in your organization. Our mission is facilitate road progress whenever and wherever we can by organizing constructive events, furnishing needed information and assisting with the training and transfer of best practices and technologies around the world.

For more information on meeting your continuing education goals, please visit:

www.IRF.global/training

COURSE DESCRIPTION

Public Private Partnerships are being increasingly utilized as an alternative to traditional public financing methods for road and surface transport infrastructure. This workshop will bring together top practitioners and experts from the private sector, public sector, and financing institutions to discuss and examine what conditions are required to implement successful PPP projects that bring value to the government, its private sector partners, and — most importantly — the public.

COURSE OUTCOMES

- Understand PPPs and their role in delivering infrastructure services
- Identify various stakeholders for successful PPP implementation
- Utilize tools to assess financial viability of PPP's
- Value the role of risk in PPP decision-making
- Detail successes, challenges and pitfalls with different PPP case studies

TARGET AUDIENCE

- Highway and Road Professionals
- Government Agencies
- Private Consultants & Contractors
- Service Providers
- Financial Experts

COURSE VENUE

Bali Nusa Dua Convention Center

Kawasan Pariwisata Nusa Dua Lot NW/1,
Benoa, Kuta Sel., Kabupaten Badung,
Bali 80363, Indonesia



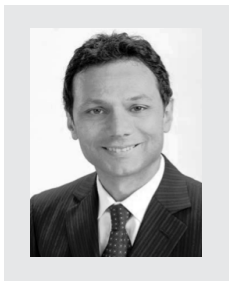
DAY 1 – MARCH 20

- Roles and Responsibilities of Key Stakeholders in a PPP framework
- Legal/Legislative Bases for PPP's Defining Risks Under PPP's
- PPP Documentation: Components and Technical Requirements
- Assessing Risk Factors: Agency/Consultant or Contractor Viewpoint
- Specifications and Performance Evaluation of PPP's International Overview of PPP projects

DAY 2 – MARCH 21

- Financing a PPP project (Case Study: Highways)
- Best Practices in Planning and Executing PPP's
- Management Issues and Requirements
- Increasing Private Sector Participation in PPP's
- Road Sector Reform to Implement PPP's
- Key Success Factors and Challenges in PPP Implementation

LEAD INSTRUCTOR



Mehran Avini

Senior PPP Advisor

Mehran Avini is a professional engineer in the US and Canada with over 20 year of experience in the infrastructure and transport sectors. His focus is alternative finance and procurement AFP / PPP in infrastructure projects providing advice to public agencies, private sector developers, lenders and investors, rating agencies, and infrastructure owners and operators. He has advised on over 30 AFP/PPP projects in Canada, the US and internationally from the planning stages through procurement, operations, and as the independent certifier and technical advisor. He has also advised a number of public agencies and private sector developers and operators in road operations and maintenance.

Sponsorship Packages	PLATINUM	GOLD	SILVER	BRONZE
Cost	IRF Member US \$10,000 Non-member US \$12,000	US \$7,000 US \$8,500	US \$5,000 US \$6,000	US \$3,000 US \$4,000
Recognition in post-program communications	✓	✓		
Company pull-up banner in workshop room (self-supplied)	✓	✓	✓	
Complimentary workshop registrations	6	4	2	1
20% discount on registration price when purchasing additional registrations	Unlimited	15	10	5
Company name and logo will be presented in all publicity and marketing materials under sponsorship level, including: event banners, opening screen, IRFnews.org website, official workshop agenda*	✓	✓	✓	✓
Recognition and plaque presentation at closing ceremony	✓	✓	✓	✓

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Sponsor Application

Payment Received Date

Contact Information

REFERENCE CODE (IF APPLICABLE)

YEAR MONTH DAY

LAST NAME		MOBILE PHONE (WITH COUNTRY CODE) PREFERRED CONTACT NUMBER	
FIRST NAME		OFFICE PHONE (WITH COUNTRY CODE) PREFERRED CONTACT NUMBER	
EMAIL		FAX NUMBER (WITH COUNTRY CODE)	
ORGANIZATION NAME	JOB TITLE		
ORGANIZATION ADDRESS			
CITY	STATE/PROVINCE	POSTAL CODE	COUNTRY

Sponsor *(check the one box that applies; all amounts in US dollars)*

IRF MEMBERS Platinum: US \$3,000 Gold: US \$5,000 Silver: US \$7,000 Bronze: US \$10,000	NON MEMBERS Platinum: US \$4,000 Gold: US \$6,000 Silver: US \$8,500 Bronze: US \$12,000
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Payment

PAYMENT TYPE Invoice Check Credit Card	CARD TYPE Visa MasterCard AMEX	CARD NUMBER
CARD EXPIRATION DATE (MM/YY)	CARD SECURITY CODE	NAME ON CARD
AMOUNT TO BE CHARGED (IN US DOLLARS)	TODAY'S DATE (YYYY/MM/DD)	SIGNATURE

By signing this document, I agree to comply with the Terms and Conditions applicable to IRF Events and provide full release of my likeness and voice to be used for promotional purpose by the IRF. This release covers photos and videos taken during the event.

PRINTED NAME	SIGNATURE	DATE OF APPLICATION (YYYY/MM/DD)
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Important Note:

Registration can also be completed online at: www.irf.global/event/ppp17-bali/



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Delegate Registration

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Payment Received Date

Contact Information

LAST NAME		REFERENCE CODE (IF APPLICABLE)	YEAR	MONTH	DAY
FIRST NAME		MOBILE PHONE (WITH COUNTRY CODE) PREFERRED CONTACT NUMBER			
EMAIL		OFFICE PHONE (WITH COUNTRY CODE) PREFERRED CONTACT NUMBER			
ORGANIZATION NAME		JOB TITLE	FAX NUMBER (WITH COUNTRY CODE)		
ORGANIZATION ADDRESS		ORGANIZATION WEBSITE			
CITY	STATE/ PROVINCE	POSTAL CODE	COUNTRY		
ORGANIZATION CATEGORY Government Academia Industry Association Private Sector					

Additional Registrants *(please list the names of any additional delegates you are registering)*

LAST NAME	EMAIL
FIRST NAME	JOB TITLE
LAST NAME	EMAIL
FIRST NAME	JOB TITLE
LAST NAME	EMAIL
FIRST NAME	JOB TITLE
LAST NAME	EMAIL
FIRST NAME	JOB TITLE

Registration Rates *(check the one box that applies; all amounts in US dollars. Prices are per person)*

IRF MEMBERS: **US \$1,000**

NON MEMBERS: **US \$1,200**

VISA INVITATION

Do you require a visa invitation letter? Yes No

Payment

PAYMENT TYPE Invoice Check Credit Card	CARD TYPE Visa MasterCard AMEX	CARD NUMBER
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GLOBAL

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BUSINESS OPPORTUNITIES • BEST PRACTICES



Building Industry Partnerships

Better Roads. Better World.



www.IRF.global

International Road Federation

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